

ECONOMIC DEVELOPMENT STATISTICS

Arkansas Procurement Assistance Center

University of Arkansas, Division of Agriculture, Community & Economic Development

As reported by clients on Monthly Activity Reports and from public records

Period	Total Program Costs	# Arkansas firms served	# contracts awarded to APAC clients	Value of all contracts awarded to APAC clients	Number of jobs per DOD average*	Number of jobs per ADWS*
10/1/2005-9/30/2006	\$620,733	619	1,600	\$ 182,109,064	3,642	5,489
10/1/2006-9/30/2007	\$620,733	519	1,627	\$104,598,546	2,092	3,153
10/1/2007-9/30/2008	\$620,733	505	1,528	\$89,476,892	1,790	2,697
10/1/2008-9/30/2009	\$1,017,632	552	882	\$68,574,695	1,371	2,067
10/1/2009-7/31/2010	\$613,044	628	685	\$86,077,571	1,722	2,595
8/1/2010-6/30/2011	\$507,253	545	604	\$69,005,786	1,380	2,080
July 2011		560	91	\$8,089,550	162	244
August 2011		550	63	\$2,829,819	57	85
September 2011		546	72	\$17,426,642	349	525
October 2011		481	33	\$1,612,910	32	49
November 2011		485	8	\$46,356	1	1
December 2011						
January 2012						
February 2012						
March 2012						
April 2012						
May 2012						
June 2012						
Current year total to date	\$514,845		267	\$30,005,277	600	904

* DOD currently calculates that, on the average nationally, one job is created or retained for each \$50,000 in contracts awarded (previously \$42,500). The Arkansas Dept. of Workforce Services cites \$33,176 per job. ROI is an average based on 6 years, total revenue divided by total cost.

**Additional awards in the amount of \$2,513,836 were reported by an APAC client located in Memphis, Tennessee.

6-year Return on Investment (\$599,627,411 divided by \$4,000,128) = **150 to 1**

AWARD STATISTICS BY SOCIO-ECONOMIC CATEGORY

AS REPORTED BY CLIENTS ON MONTHLY ACTIVITY REPORTS AND FROM PUBLIC RECORDS

AUGUST 1, 2010 THROUGH JUNE 30, 2011

Category	# active clients per category	# of contracts to APAC clients	Value of all contracts to APAC clients	# of jobs per DOD average	# of jobs per ADWS
All Small Business Concerns	536	592	\$67,090,166	1,342	2,022
Small Disadvantaged Business Concerns	222	259	\$48,223,244	964	1,454
Small Woman-Owned Businesses	188	136	\$14,558,817	291	439
Certified HUBzone businesses	39	49	\$11,123,013	222	335
Service-Disabled Veteran-Owned Small Bus.	63	47	\$31,160,276	623	939
Other Than Small Business*	9	12	\$1,915,620	38	58
Businesses located in Distressed Areas	66	70	\$11,851,049	237	357
Hispanic-owned businesses	10	8	\$298,276	6	9

JULY 1, 2011 THROUGH NOVEMBER 30, 2011

Category	# of active clients	# of contracts	Value of Contracts	# of jobs per DOD average	# of jobs per ADWS
All Small Business Concerns	453	265	\$29,830,149	597	899
Small Disadvantaged Business Concerns	202	90	\$16,922,424	338	510
Small Woman-Owned Businesses	183	53	\$9,420,804	188	284
Certified HUBzone businesses	35	24	\$1,170,371	23	35
Service-Disabled Veteran-Owned Small Bus.	54	26	\$3,500,056	70	105
Other Than Small Business*	7	2	\$175,128	4	5
Businesses located in Distressed Areas	56	22	\$1,434,024	29	43
Hispanic-owned businesses	9	3	\$249,253	5	8

* OTSB includes large business, non-profit organizations, and other clients that are not in business. Total does not match other breakdowns because some firms are counted in more than one category. See note above regarding value of jobs.

Arkansas Procurement Assistance Center



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University of Arkansas, United States Department of Agriculture and County Governments Cooperating. The Arkansas Cooperative Extension Service offers its programs to all eligible persons regardless of race, color, national origin, religion, gender, age, disability, marital or veteran status, or any other legally protected status, and is an Affirmative Action/Equal Opportunity Employer.

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AWARD STATISTICS BY COUNTY

JULY 1, 2011 THROUGH NOVEMBER 30, 2011

County (# indicates distressed)	# of Active Clients	# of contracts awarded to clients	Value of all contracts awarded to APAC clients	# of jobs per DOD national average	# of jobs per ADWS	County (# indicates distressed)	# of Active Clients	# of contracts awarded to clients	Value of all contracts awarded to APAC clients	# of jobs per DOD national average	# of jobs per ADWS
Arkansas #	1	0	0	0	0	Lee	0	0	0	0	0
Ashley	1	0	0	0	0	Lincoln #	2	0	0	0	0
Baxter	3	0	0	0	0	Little River	0	0	0	0	0
Benton	23	7	\$106,050	2	3	Logan #	2	0	0	0	0
Boone	2	1	\$147,056	3	4	Lonoke	8	1	\$811,042	16	24
Bradley	1	0	0	0	0	Madison #	0	0	0	0	0
Calhoun	0	0	0	0	0	Marion #	1	0	0	0	0
Carroll	4	2	\$31,066	1	1	Miller	3	0	0	0	0
Chicot #	2	12	\$515,720	10	16	Mississippi #	3	0	0	0	0
Clark	1	0	0	0	0	Monroe	0	0	0	0	0
Clay #	0	0	0	0	0	Montgomery #	1	0	0	0	0
Cleburne	1	0	0	0	0	Nevada	0	0	0	0	0
Cleveland	1	0	0	0	0	Newton #	1	2	\$317,099	6	10
Columbia	6	0	0	0	0	Ouachita	3	0	0	0	0
Conway	3	0	0	0	0	Perry	0	0	0	0	0
Craighead	9	0	0	0	0	Phillips	1	0	0	0	0
Crawford	13	15	\$2,316,829	46	70	Pike	2	0	0	0	0
Crittenden #	1	0	0	0	0	Poinsett	0	0	0	0	0
Cross	1	0	0	0	0	Polk #	4	0	0	0	0
Dallas	0	0	0	0	0	Pope	3	0	0	0	0
Desha #	0	0	0	0	0	Prairie	1	0	0	0	0
Drew #	1	0	0	0	0	Pulaski	198	147	\$14,249,228	285	430
Faulkner	16	8	\$110,000	2	3	Randolph #	4	0	0	0	0
Franklin	5	43	\$9,768,795	195	294	Saline	20	7	\$10,084	0	0
Fulton	1	0	0	0	0	Scott #	0	0	0	0	0
Garland	12	0	0	0	0	Searcy #	0	0	0	0	0
Grant	1	0	0	0	0	Sebastian	16	0	0	0	0
Greene	1	0	0	0	0	Sevier #	0	0	0	0	0
Hempstead #	1	0	0	0	0	Sharp #	5	3	\$249,253	5	8
Hot Spring	14	0	0	0	0	St. Francis	0	0	0	0	0
Howard	2	0	0	0	0	Stone #	1	0	0	0	0
Independence	0	0	0	0	0	Union	4	0	0	0	0
Izard #	1	2	\$13,819	0	0	Van Buren	1	0	0	0	0
Jackson	0	0	0	0	0	Washington	15	5	\$5	0	0
Jefferson #	20	0	0	0	0	White	4	8	\$1,019,598	20	31
Johnson #	4	3	\$337,083	7	10	Woodruff	1	0	0	0	0
Lafayette	1	0	0	0	0	Yell #	2	1	\$2,550	0	0
Lawrence	0	0	0	0	0	TOTAL	460	267	\$30,005,277	600	904

indicates "Distressed" county with either 1 percentage point above national unemployment rate or less than 80% of state average Per Capita Personal Income. Jobs are calculated based on DOD's average of \$50,000 per year and on ADWS average of \$33,176 per year. As reported by clients and from public records.